**Keith A. Simpson**

207 Lakeview Dr.

Fairfield, IL 62837 Cell (618) 599-6112

**HIGLIGHTS OF QUALIFICATIONS**

* 14 years in distribution B2B sales in multi-state area of Illinois, Missouri, Kentucky, Tennessee, and Indiana
* 11 years as the District Office Manager for Illinois State Representative David Reis
* Skill sets include: sales, customer service, office management. Computer knowledge in Microsoft word, excel, outlook express & Yahoo calendar.

**EXPERIENCE**

**State of Illinois January 2005 to Present**

*District Office Manager/Legislative Assistant*

* Managed district office of Illinois State Representative David Reis; constituent case work, managed schedule for Representative, make public appearances, conduct traveling office hours, press releases, record and respond to constituent’s views, arrange for meetings within district, liaison for Rep. Reis & manage confidential documents.

**Siemer Enterprises, Teutopolis, IL. August 2002 to January 2005**

*Outside Sales-Wholesale Distribution*

* Developed and managed sales in Indiana from I-70 North to Michigan
* Pet Supplies consisting of dog, cat and large animal
* Pet foods: Diamond, Royal Canin, Sensible Choice and others
* Lawn and Garden Products: seed, fertilizers and chemicals
* Agricultural Products: gates, waters, greenhouse supplies and seeds
* Sales increased from $750,000 to $3.4 Million

**Baker Seed Company, West Salem, IL. July 2000 to August 2002**

*Sales*

* Sales and delivery of Agriculture Products in Southeastern Illinois
* Soybean, wheat, turf grass and small seed sales
* Served as warehouse help when needed

**Loveland Pet Products, Mason, OH. August 1998 to July 2000**

*Outside Sales-Wholesale Distribution*

* Developed and managed sales in Missouri, Illinois, Kentucky and Tennessee
* Over 16,000 pet supply items in catalog for fish, dog, cat and small animals
* Pet Foods: Purina (Pro-Plan, Dog Chow) & Pet Products Plus (Sensible Choice, Royal Canin, Wayne)

**Mangelsdorf Seed Co., St. Louis, MO. September 1995 to August 1998**

*Outside Sales-Wholesale Distribution*

* Developed and managed sales in Central and Southern Illinois
* Lawn and Garden Supplies and Seed: VPG, turf grasses, fertilizers, soils, chemicals
* Greenhouse Supplies: soils, pots and poly.
* Pet Foods: Ralston Purina (Pro-Plan, Chows & Specialty Feeds), Pet Products Plus (Kasco, Wayne, Sensible Choice), wild bird feed, tame bird feed, small animal feed

**Turf Products, St. Louis, Mo. September 1991 to September 1995**

*Outside Sales-Wholesale Distribution*

* Established a new territory in Central Illinois for Turf Products
* Sales of Lawn and Garden Supplies including VPG, turf grasses, soils, fertilizers and greenhouse supplies

**Geo. Keller and Sons, Quincy, IL. August 1990 to September 1991**

*Outside Sales and Delivery-Wholesale Distribution*

* Developed and managed sales in Central and Northwestern Illinois
* Sales of Lawn and Garden Products including VPG, turf grasses, fertilizers, chemicals, greenhouse supplies, garden seeds and wild bird feed.

**EDUCATION**

Rend Lake Community College, Ina, IL. 1987

Associates in Science

Southern Illinois University, Carbondale, IL. 1990

Bachelors from College of Agriculture in Plant and Soil Science

**ACTIVITIES**

* 8 year member of Jasper Grade School Athletic Association, 1 as President
* Parent volunteer at Fairfield Community High School Concessions
* Parade organizer and events management for Citizens for David Reis
* Upward Basketball & Soccer Volunteer

**PROFESSIONAL REFERENCES**

State Representative David Reis reis@davidreis.org 618-838-3738

Former Siemer CEO Joe Siemer joesiemer49@gmail.com 314-920-2774

Bill Maag bmaag@thepetfirm.com 314-566-2088

Dr. David Mills, PhD. jasper@jasperpolecats.com 618-842-3048